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CITRIX SPECIAL

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10 Most Promising Citrix Solution Providers - 2019

A true pioneer of virtualization, networking, and mobility solutions, Citrix Systems is one of the early players in the market to introduce a wide array of enterprise products. In keeping up with this reputation, Citrix has made a series of recent developments in the mobility and performance management space to further strengthen its leadership in the marketplace.

Among the slew of innovation trajectories that Citrix is currently embarking on, the implementation of AI in the Citrix Analytics platform is one that has greeted tremendous response from the user community. Companies leveraging Citrix's cloud analytics platform are taking advantage of AI-powered actionable insights to monitor user access, network usage, and user application and data usage behaviors. Companies are also deploying Citrix Systems' ShareFile, to enhance employee productivity. Meanwhile, Citrix NetScaler—Citrix Systems'

core networking product—is addressing the market requisites of monitoring network traffic and triggering failover efficiently in the event of application performance degrades

The enormity of the Citrix product suite along with its partner network makes it extremely challenging for CIOs in looking for service providers to help them with consultation, implementation, configuring, fine-tuning, and support. With the objective of assisting organizations to zero in on the best Citrix solution provider, a distinguished panel comprising CIOs, CEOs, CTOs, analysts, and the CIOReview editorial board has reviewed several companies and selected the outstanding ones. The featured firms demonstrate exceptional hands-on experience and ability to innovate and provide cutting-edge solutions that suit clients' workplace transformation requirements.

In this edition of CIOReview, we present to you the "10 Most Promising Citrix Solution Providers-2019."



Company:
TSplus

Description:
A world leader in secure remote access and
Windows application delivery systems

Key Person:
John Davies
Founder & CEO

Website:
terminalserviceplus.com

TSplus Simplifying Access

Since the beginning of the digital revolution, businesses around the world have had to dramatically shift their focus toward disruptive business models and refine their approach to better engage their audience. However, the security concerns and complexities associated with digital systems are hindering this transition for many businesses.

According to John Davies, founder and CEO of Terminal Services Plus, there are still businesses hesitant about making the leap to running critical systems through apps and websites. Concerns about security, reliability and cost, combined with the number of available options these days can make the whole process seem overwhelming. TSplus steps in as a facilitator, freeing businesses from the worries that can come with moving beyond traditional business models.

As a leading provider of flexible access solutions for businesses across all types of industries, TSplus stands ready to help organizations push the limits of innovation and productivity while ensuring safe and easy access to mission critical systems. TSplus specializes in building robust integrated technology services for secure delivery of apps and data. Offering a cutting-edge Windows application delivery system, TSplus provides a secure, reliable, and scalable way of web-enabling Windows applications and keeping users connected to their data from anywhere, using any device.

Setting the standard for secure information access, TSplus has spread throughout the global market with its unique product that can turn any existing Windows system into a full web solution. "In the modern age of the internet, where users expect quick access to their applications and data, TSplus offers



a valuable solution, enabling users to connect and work with freedom," states Davies.

Along with the freedom of handling critical tasks and making real-time collaborative decisions, TSplus ensures enhanced productivity while significantly reducing operating costs. Additionally, with the help of TSplus Gateway and load balancing, TSplus provides scalability so that it can grow as your business grows. To illustrate how TSplus can streamline the basics of day to day operations, Davies recalls the story of a chain of spas and salons who had struggled for years to keep their business and productivity software standardized and updated across all of their locations. The client reached out to TSplus with a request to produce a centralized server space for them on AWS. TSplus stepped in and delivered a remarkable solution that enabled the spa staff to run a regularly updated POS application through a normal web browser without the need for large software deployments at multiple sites. Fixes and updates were

now centralized and invisible to end users. Yearly support costs decreased dramatically.

TSplus has witnessed their market change rapidly over the last decade analogous to the company's switch to HTML5 technology from JAVA runtime. Going with HTML5 provided the organization with maximum modern compatibility, leaving significant room for future innovation.

Users expect quick access to their application and data, TSplus offers a valuable solution, enabling users to work with freedom

With a trail of innovation and global expansion behind them, TSplus looks ahead to 2019 with the aim of solidifying its market presence with new ideas and a pursuit of excellence.

"Years ago I received a beautiful crystal ball from Prague as a gift from a friend. Whenever I need ideas for the future, I like to look into my crystal ball. The crystal ball now tells me that 2019 is our year to move beyond setting only technological standards. 2019 will be the year we create new meaning for the concepts of 'Quality and Professionalism,'" remarks Davies.

With the recent release of TSplus Version 12.20, it looks like TSplus is off to a good start in 2019. CR